

White Salmon Vineyard

2010 FRESH AND FROZEN PRE-HARVEST PRICES

(Prices valid until Sold Out or August 20th, 2010)

Available as Fresh Whole Berries (destemming costs are extra)

<u>Grape Varietal / Region</u>	<u>Code</u>	<u>Price per</u>	<u>Price per</u>	<u>Price per</u>	<u>Price per</u>	<u>Price per</u>	<u>Price per</u>	<u>Amount Ordered</u>
		<u>100-299 lbs</u>	<u>300-499 lbs</u>	<u>500-799 lbs</u>	<u>800-1999 lbs</u>	<u>2000-3999 lbs</u>	<u>4000+ lbs</u>	
PINOT NOIR								
White Salmon Vineyard, Underwood WA Columbia River Gorge	I0WSPN	\$1.29	\$1.19	\$1.09	\$0.99	\$0.95	\$0.90	_____ lbs
Destemmed Must also available in Frozen 5 U.S. gal pails - cost per pail \$77 (minimum 1 pallet ordered / 36 pails per pallet / Price per pallet \$2772)								_____ pails

Available as Fresh Whole Berries (destemming costs are extra)

<u>Grape Varietal / Region</u>	<u>Code</u>	<u>Price per</u>	<u>Price per</u>	<u>Price per</u>	<u>Price per</u>	<u>Price per</u>	<u>Price per</u>	<u>Amount Ordered</u>
		<u>100-299 lbs</u>	<u>300-499 lbs</u>	<u>500-799 lbs</u>	<u>800-1999 lbs</u>	<u>2000-3999 lbs</u>	<u>4000+ lbs</u>	
CHARDONNAY								
White Salmon Vineyard, Underwood WA Columbia River Gorge	I0WSCH	\$0.75	\$0.69	\$0.64	\$0.59	\$0.50	\$0.45	_____ lbs
Available as Cooled Settled Juice								
	<u>Code</u>	<u>Price per</u>	<u>Price per</u>	<u>Price per</u>	<u>Price per</u>			_____ gals
		<u>5 - 19 Gals</u>	<u>20-59 Gals</u>	<u>60-149 Gals</u>	<u>150+ Gals</u>			
	I0WSCH	\$11.67	\$10.20	\$9.53	\$8.33			
Settled Juice also available in Frozen 5.25 U.S. gal pails - cost per pail \$66 (minimum 1 pallet ordered / 36 pails per pallet / Price per pallet \$2376)								_____ pails

PRE-HARVEST
SALE

White Salmon Vineyard

Summer V 1.0
Prices as of June 1st, 2010

Available as Fresh Whole Berries (destemming costs are extra)

<u>Grape Varietal / Region</u>	<u>Code</u>	<u>Price per 100-299 lbs</u>	<u>Price per 300-499 lbs</u>	<u>Price per 500-799 lbs</u>	<u>Price per 800-1999 lbs</u>	<u>Price per 2000-3999 lbs</u>	<u>Price per 4000+ lbs</u>	<u>Amount Ordered</u>
SAUVIGNON BLANC White Salmon Vineyard, Underwood WA Columbia River Gorge	10WSSB	\$0.75	\$0.69	\$0.64	\$0.59	\$0.50	\$0.45	_____ lbs
	<u>Code</u>	<u>Price per 5 - 19 Gals</u>	<u>Price per 20-59 Gals</u>	<u>Price per 60-149 Gals</u>	<u>Price per 150+ Gals</u>			_____ gals
	10WSSB	\$11.67	\$10.20	\$9.53	\$8.33			
	Settled Juice also available in Frozen 5.25 U.S. gal pails - cost per pail \$66 (minimum 1 pallet ordered / 36 pails per pallet / Price per pallet \$2376)							_____ pails

Available as Fresh Whole Berries (destemming costs are extra)

<u>Grape Varietal / Region</u>	<u>Code</u>	<u>Price per 100-299 lbs</u>	<u>Price per 300-499 lbs</u>	<u>Price per 500-799 lbs</u>	<u>Price per 800-1999 lbs</u>	<u>Price per 2000-3999 lbs</u>	<u>Amount Ordered</u>	
GEWURZTRAMINER Underwood WA Columbia River Gorge	10CGGW	\$0.93	\$0.87	\$0.82	\$0.76	\$0.68	_____ lbs	
	<u>Code</u>	<u>Price per 5 - 19 Gals</u>	<u>Price per 20-59 Gals</u>	<u>Price per 60-149 Gals</u>	<u>Price per 150+ Gals</u>		_____ gals	
	10CGGW	\$14.00	\$12.50	\$11.85	\$10.66			
	Settled Juice also available in Frozen 5.25 U.S. gal pails - cost per pail \$79 (minimum 1 pallet ordered / 36 pails per pallet / Price per pallet \$2844)							_____ pails

Underwood WA ~ Tel: (509) 493-4640 ~ wsv@gorge.net ~ www.WhiteSalmonVineyard.com

PRE-HARVEST
SALE

White Salmon Vineyard

Summer V 1.0
Prices as of June 1st, 2010

		Available as Fresh Whole Berries (destemming costs are extra)						
<u>Grape Varietal / Region</u>	<u>Code</u>	<u>Price per 100-299 lbs</u>	<u>Price per 300-499 lbs</u>	<u>Price per 500-799 lbs</u>	<u>Price per 800-1999 lbs</u>	<u>Price per 2000-3999 lbs</u>	<u>Price per 4000+ lbs</u>	<u>Amount Ordered</u>
PINOT GRIS/GRIGIO	10CGPG	\$0.99	\$0.95	\$0.89	\$0.84	\$0.75	\$0.70	_____ lbs
Columbia River Gorge								
		Available as Cooled Settled Juice						
<u>Code</u>	<u>Price per 5 - 19 Gals</u>	<u>Price per 20-59 Gals</u>	<u>Price per 60-149 Gals</u>	<u>Price per 150+ Gals</u>				_____ gals
10CGPG	\$15.00	\$13.55	\$12.85	\$11.65				
Settled Juice also available in Frozen 5.25 U.S. gal pails - cost per pail \$84 (minimum 1 pallet ordered / 36 pails per pallet / Price per pallet \$3024)								_____ pails

White Salmon Vineyard

2010 Terms and Conditions of Sales: Pre-Harvest

Fresh Black Grapes are sold per pound as whole bunches with stems. Minimum fresh black grape order is 100 pounds. Arrangements for destemming grapes should be made at time of purchase. Stem weight is calculated at 6% . One-hundred pounds of fresh whole black grapes that are destemmed will yield 94 pounds of grape must. Destemmed grape must will be charged \$150 per ton or \$0.075 per pound. Destemming may not be available at all times. Fresh grapes are sold net, without containers and storage.

Frozen Black Grapes are sold per Pail or Drum as destemmed grape must. One Pail contains 5 US Gallons / 18.9 Liters of destemmed grape must. One Pail will yield on average 3 US Gallons of finished wine after fermentation and pressing. One Drum contains 425 pounds of must (this is roughly 46 US Gallons / 174 Liters of must, depending on the actual brix of the grape). One Drum will yield roughly 30 Gallons of finished wine after fermentation and pressing. Please call to inquire about drum availability. Prices listed do not include shipping costs.

Fresh White Grape Futures are sold as whole grapes or settled juice. Whole grapes are sold per pound as whole bunches with stems. Settled juice is sold in US Gallons as pressed, settled juice. Price does not include containers. Minimum 100 lbs whole berry order or 5 gallons settled juice order.

Frozen White Grape Futures are sold per Pail or Drum as pressed and settled juice. One Pail contains 5.25 US Gallons / 19.9 Liters and will yield at least 5 US Gallons of finished wine after fermentation and gross lees racking. One Drum contains 46 US Gallons / 174 Liters of pressed, settled juice and will yield approximately 44 US gallons of finished wine after fermentation and gross lees racking. Prices listed for all Frozen White Grape Futures do not include shipping. All frozen grapes orders from Pre-Harvest Sale includes one month storage fees only (from the time of harvest). All further storages charges will be at cost plus 20%.

California Fresh Grape Prices - See www.BrehmVineyards.com

Northwest Fresh Grape Prices - Subject to availability and change without notice.

Frozen Grape Orders must be shipped or picked up by December 31st, 2010 or they will incur a \$5 per pail / \$50 per drum storage fee for an additional 30 days of storage. If frozen storage is required for longer that 60 days from December 31, 2010, special storage arrangements may be possible. Please call to inquire. If grapes have not been shipped or picked up by March 2, 2011 the order will be cancelled and a 50% restocking fee will be charged. Please note there is a separate **Virtual Vineyard Price List** for our past vintage grapes. For Frozen Grape orders less than one full pallet (36 pails per pallet), frozen pails will be sold by Brehm Vineyards. Please call 510-527-3675 for more information. You can also email Brehm Vineyards at: 'grapes@brehmvineyards.com' or visit the website at: 'www.BrehmVineyards.com'

I have read and agree with the above Terms and Conditions of Sale. Signed _____ Date _____

To place your order, please call us at 509-493-4640 or 510-527-3675. You may also fax your order to 510-526-1372.